



z communications corp.

Company Name **z-communications corporation**

Outline of Enterprise

We provide the professional sales and promotion service in Japan. It is covered the following industries . Semiconductor , Electric device ,Network equipments (Layer2 – Layer7), Security products (hardware and software) . Our professional service are applied to all of the companies that wish the advance to Japan.

Let's find our service details in next chapter.

z-communications always hopes that we become to your best partner in Japan.

The Service Details

1. [Finder for your best Channel](#)

We have the following channel. They are most effective companies in Japan. We make a pass to them for your product. And We also support until you make a agreement with them. This service is effective when you want to find distributors in Japan.

Sales Channels

SEI group (Netmarks , Sumitomo Densetsu , S & I, others)
Marubeni Solution
Macnica Networks Company
Hitachi System and Service
Nihon HP
Nihon IBM
NTT group, KDDI , etc..
TOMEN Ele., STAR Ele. , UNIDUX , etc

2. [Making the optimal solution to your product .](#)

Although ,Your product is best performance .but, it is not use for the market without good solution . In case of Japanese market, the solution is very important . Of course, there was the generation that cost is top priority. But now ,it is not only the cost. It is examined the solution of your product . We have well known the Japanese Market condition. Therefore, we can help to you making a best solution .

3. [Making the office environment for your easy starting up .](#)

If you want to find a office space for Japan Office. We can provide the special service for you. Your office needs a good access , optimal cost and network environment . Usually, in every country. The local estate recommend the expensive space to you . But, In the Tokyo, there is many empty space . Moreover,We can also provide another environment for starting . For example, office design,desk and chaires. Network and internet. Our service is not so expensive. It is very convenient for you.

4. [Internet Service](#)

High Availability Rental server service .(easy-Hosting service) .

Original Domain Registry service.

Homepage building service (plan ,design ,building and maintenance)

1. **Establishment**

1st . October ,2003

Representative Director Kazuhiko Miyamoto

Executive Kouichi Tanoue , Kouichi Hosaka , Izumi Miyamoto

Experiences .

About 4 years experience . Consumer Market product sales .

About 5 years experience . Electric component sales, Development for new sales channel and Developing new product and service.

Business Machine, Computer, Audio & Visual and Electronics product Makers.

About 12 years experience . Manager of Sales ,Marketing, Business development and channel development activity in Japanese company .

Network integration ,construction and Cabling system .Security integration .

About 2 years experience . Sales and Marketing Manager in Foreign company .

Layer 7 switch vendor. Established the partner relationship with Major Security product Companies.

2. **Address**

RoomNo.101, Daikyo-cho 4-6 ,Shinjuku-ku,Tokyo,JAPAN 160-0015

TEL/FAX 81-3-3358-6285

Mail: info@z-coms.net URL: www.z-coms.net

3. **Customers and Partners**

Flextronics (s'pore)

OPTO-TECH (Taiwan)

YongFuren Tea(China)

TERAYON (USA)

Imperva (USA)

GS-UASA (Japan)

SKY (Japan)

ValueCommerce(Japan)

Solis (Japan)

Nepro Japan (Japan)

RiverFie Tsuken(Japan)

Etc.